



VILA

Abogados | Attorneys at Law

# WATER LAW

+5 000 Favorable  
Legal Proceedings

+1 000 Satisfied  
Clients

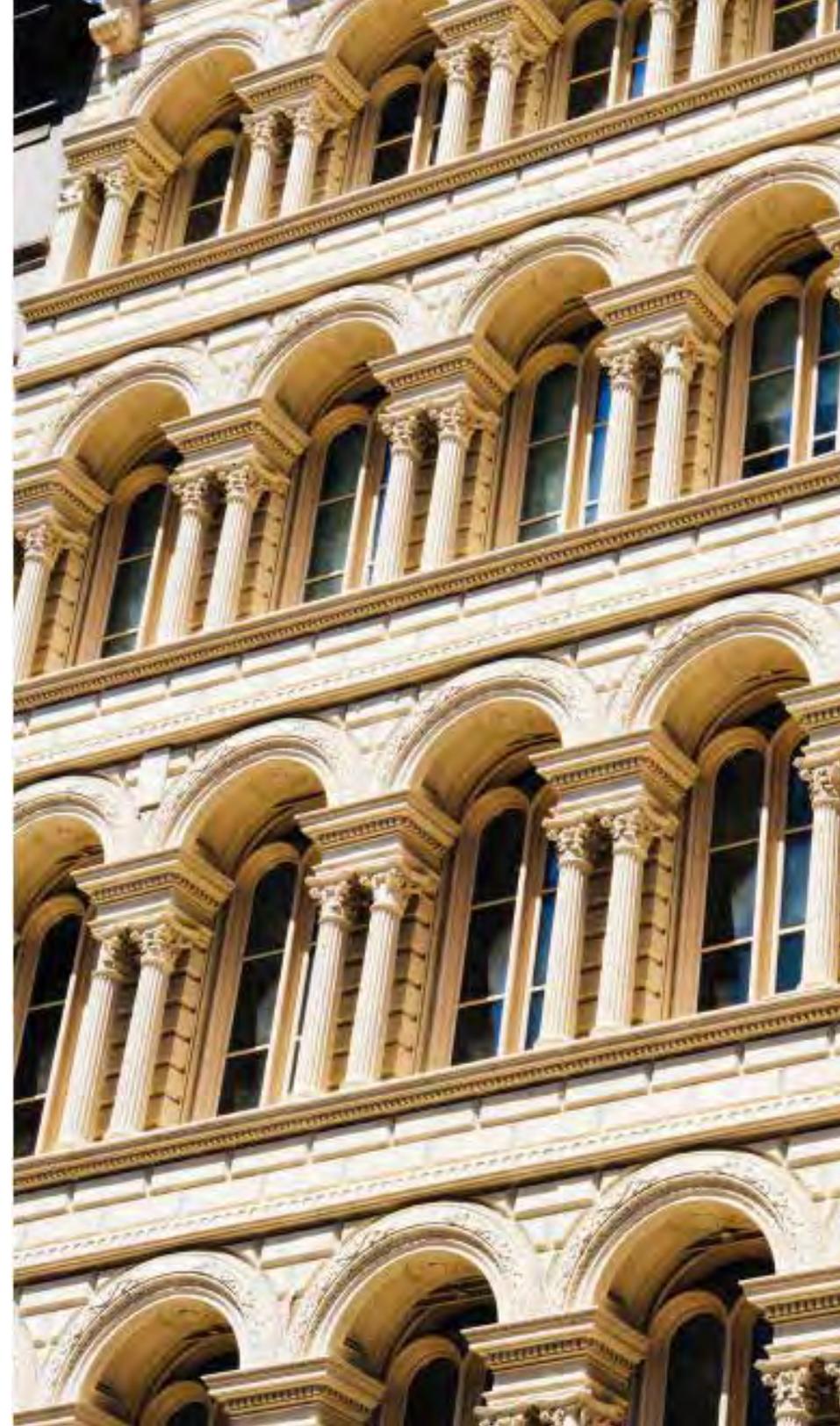
+40 Legal  
Professionals

# US

VILA is a leading firm in Mexico, formed by a team of professionals with a special **focus on business generation and added value.**

Our professional trajectory has been recognized by our clients, some of them part of the Fortune 500, the Nasdaq index, Bloomberg, among others, and we have also been recognized by various global publications such as Chambers & Partners, IAM Patent 1000, Benchmark Litigation, Latin Lawyer, Best Lawyer, Managing IP Handbook and Corporate INTL.

For VILA, favorable results for the benefit of the client is the best recognition of our work. Therefore, we carefully analyze the cases from their legal nature and the implications in the environments, for which we **offer integral solutions that adapt to their needs and the specific case of action.**



# AT THE FOREFRONT OF OUR SPECIALTIES

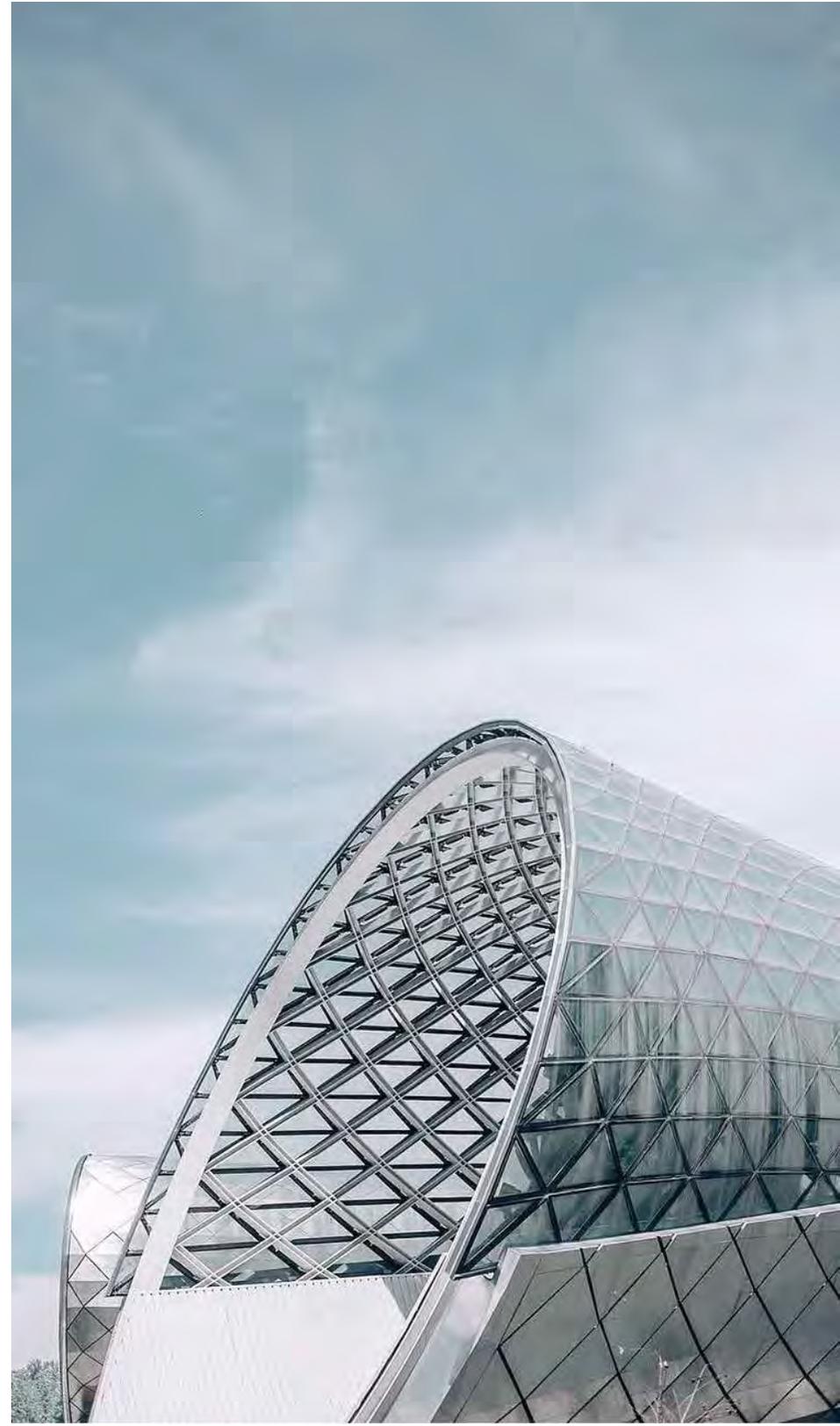
VILA is distinguished by our commitment and institutional loyalty in favor of our clients, our untiring search for excellence and innovation, as well as for always being at the forefront of knowledge in the areas of our specialties.

Our Firm is the result of **preparation, training processes, collective effort, synergies, passion and creation of solid foundations** that seek success, satisfaction and favorable results for our clients.

public  
recognition 

*A VILA' member work "...is impressive [having] a very international approach to his business".*

*Chambers and Partners.*

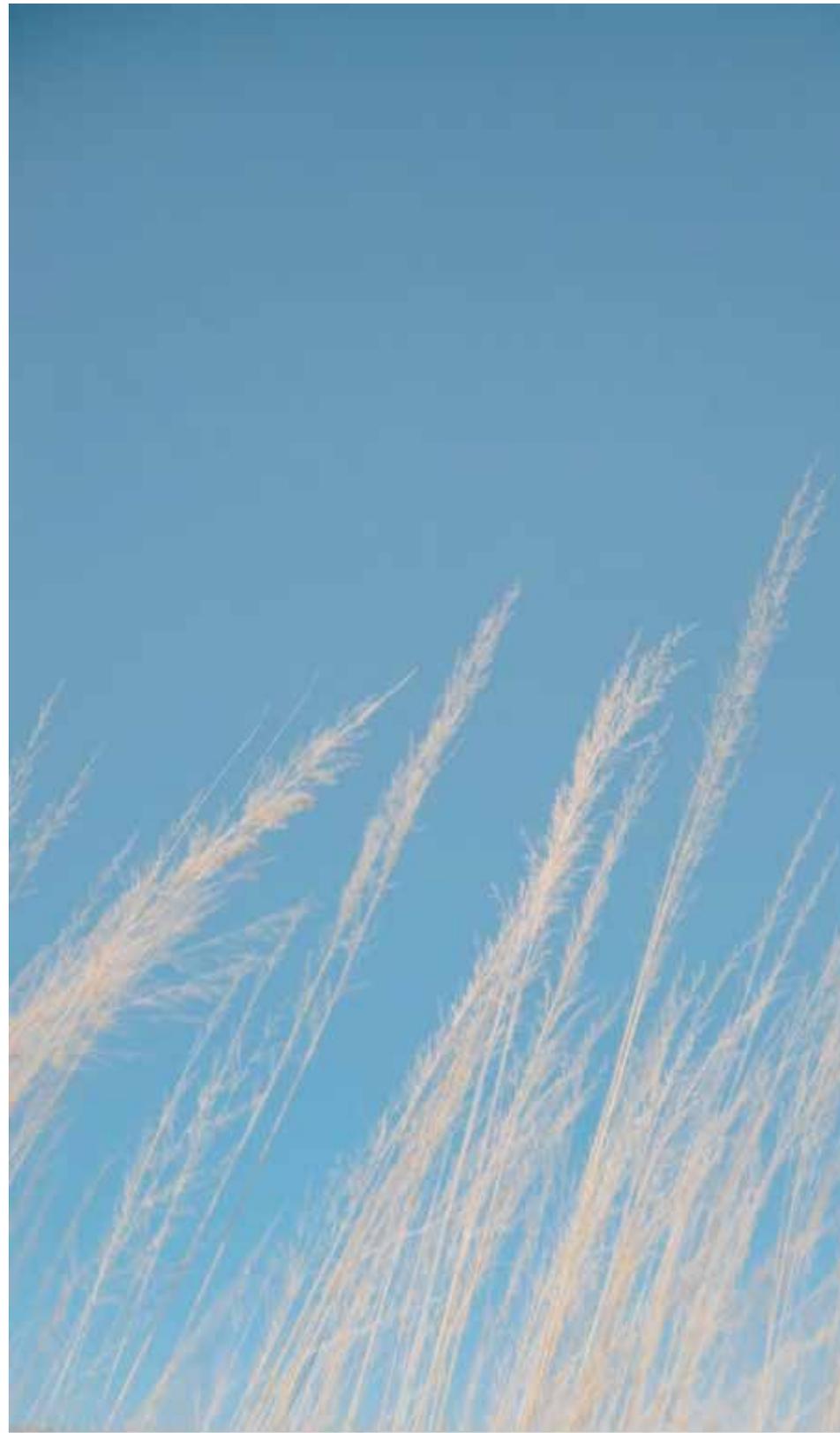


# WATER LAW

Our firm is formed by a consolidated team of specialized lawyers, with extensive experience in **Water Law**, who provide comprehensive and reliable advice to our clients both in Mexico and abroad.

Our founding partners have extensive experience in **Water Law**, having worked satisfactorily within the **CONAGUA** in the Water Administration Directorate and its Legal Directorate.

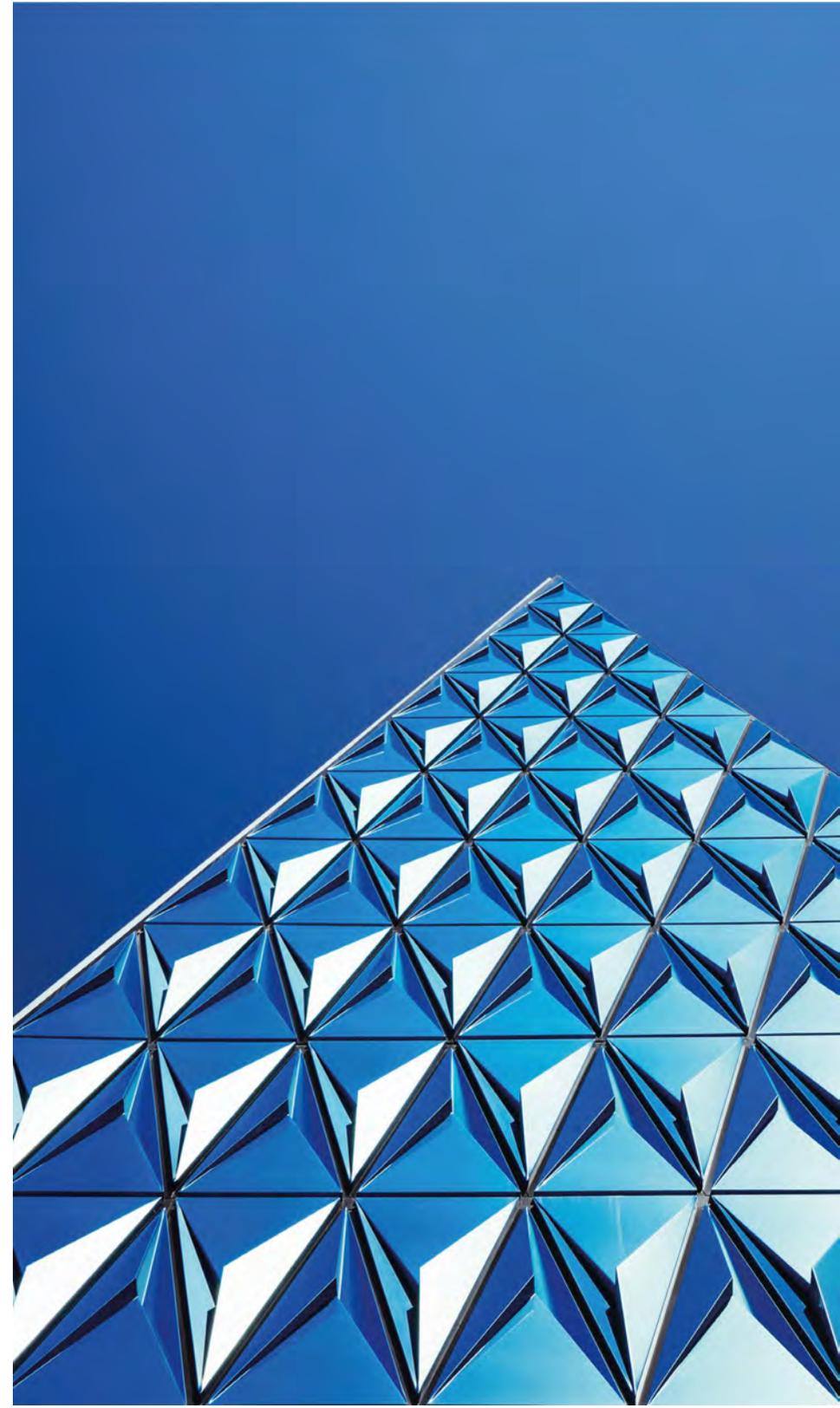
In private practice, we have 9 years of experience dealing with matters related to the **Water Law Commission**, for different companies and actors in the sector, being chosen in 2011 to participate in the panel of experts on national water issues to address the drought that occurred in the state of Sinaloa, performing actions satisfactorily and generating agreements to address the emergency situation due to the drought.



# I. ADVICE & CONSULTANCY

Our services **regarding concessions** for the exploitation and use of volumes of water from surface and subway sources, include all **related procedures**, such as:

- I. Drilling permits
- II. Relocation of volumes
- III. Changes of use
- IV. Transfer of rights
- V. Obtaining certificates of non-affectation.
- VI. Processing of in-stream construction permits
- VII. Implementation of strategies to avoid the expiration of volumes and the administration of their concessions.
- VIII. Management with irrigation modules and districts
- IX. Verification of correct inclusion in the user list of the corresponding concession title.
- X. Feasibility studies for obtaining new concessions,
- XI. Location of volumes in case that it is necessary to acquire them through the transfer of rights, since the point of exploitation is in a closed or unavailable zone.



## **II. FISCAL / ADMINISTRATIVE DEFENSE AND LITIGATION**

# **IN MATTER OF WATER LAW**

In this area, we also have extensive experience with significant successful cases, carrying out the following:

- I. Administrative procedures before various water management authorities.
- II. Monitoring compliance with obligations derived from water concession titles.
- III. Representation in litigation related to suspensions, revocations, or fines contained in the Water Law.
- IV. Follow-up on inspections and/or requests from the Fiscal Coordination Directorate, and we implement defense actions resulting from the determination of tax credits for non-compliance in the payment of fees for the use, exploitation, or discharge of national waters or on national property.
- V. We design defense strategies in Administrative Litigation and Amparo proceedings in cases of denial of concession issuance or excessive response times by the authority.



### III. IMPORTANT CASES

Various **nullities of tax credits** and administrative sanctions for companies in which water and its concessions are **essential assets**, such as:

- **SUKARNE**
- **CEUTA PRODUCE**
- **FARMERS BEST**
- **AGRÍCOLA RABAGO**
- **COMPAÑÍA AZUCARERA DE LOS MOCHIS**



# PUBLIC RECOGNITION

## & CLIENT TESTIMONIAL EXPERIENCE

VILA has also been recognized by the following international publications:



Some of our clients recognition:



“VILA Attorneys is our Go-To Law Firm for intellectual property matters. Víctor Vila’s strategic planning and sophisticated craftsmanship, invariably provides us with tailor suited solutions to complex situations. I highly recommend..” - *Juan Pablo Patiño*  
Legal Director



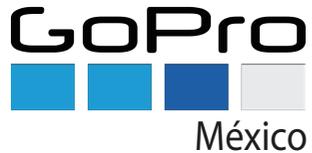
“The law firm that any world-class corporation would like to have by its side” - *Eduardo Pérez*  
Head of Finance and Relations  
with Government



“We have found in VILA highly specialized counsel, approached on a very clear and objective perspective, that has been very valuable for our company best decisions.” - *Enrique Orendain*  
Mexico CEO

# OUR CLIENTS

## SOME OF OUR CLIENTS



# OUR EXPERTS

## ALMA HINOJOSA



### PROFESSIONAL EXPERIENCE

- Integrator and coordinator of Private Investment Projects.
- Legal auditor of strategic projects, as well as in the implementation of strategies and legal solutions.
- Legal advisor to the Senator of the LXIV Legislature in legislative initiatives and processes.
- Legal auditor of the awarding processes and contracts of the Presidency of the Republic in the field of Information and Communication Technologies and National Security.
- Legal structuring to obtain authorization from the federal government for the use of María Cleofas Island, as well as structuring and implementation of the Cleofas Initiative Project, for the preservation of ecosystems, biodiversity and environmental goods and services of said protected natural area.
- Student of normative and referential frameworks in different subjects.
- Advisor on structuring Public Trusts and their operation.
- Member of the team responsible for the preparation of the Draft Law of Investment Projects and Provision of Services of the State of Jalisco (APP) and its Regulations.
- Giver of advice and support in delivery-reception procedures of the Public Administration.
- Advice on the restructuring process of the Intermunicipal Potable Water and Sewerage System, and reforms to the Water Law for the State of Jalisco and its Municipalities.
- Advisor to the Municipality of Zapopan in the legal instrumentation of the Comprehensive Services for the Equipment, Advice and Training of Information and Communication Technologies of the New Public Security Building and C2.
- Legal instrumentation of the contract for the services for Updating the Municipal Cartographic Base with LIDAR Technology of the Municipality of Zapopan.

### EDUCATION

Diploma in Health Regulation in the Pharmaceutical Industry. By Instituto de Educación y Asesoría en Ciencias Farmacéuticas y Farmacológicas, S.C /Universidad Intercontinental.

Diploma in International Commercial Arbitration. By Instituto Tecnológico y de Estudios Superiores de Occidente (ITESO)

Seminar Federal Law for the Protection of Industrial Property, IMPI-Universidad Panamericana

Diploma Law training course- Public/ Private partnerships. Tecnológico de Monterrey, Banco Interamericano de Desarrollo and Universidad Politécnica de Madrid

Master in Public Law at Panamericana University in Guadalajara.

Diploma: "Municipal Public Management" at College of Jalisco, A.C. and University of Catalonia, Spain.

Diploma: "Municipal Regulations" at Institute of Technology and Higher Studies, (ITESO from its Spanish Acronym).

Course: "Mediation as a way of resolving conflicts", at Pepperdine University in Malibu, California, U.S.A., imparted at Panamericana University in Guadalajara.

Diploma in Municipal Administration at Cuauhtémoc University.

Law degree, at Western Institute of Technology and Higher Education (ITESO).

Diploma: "Amparo Trial", General Unit of Scientific Knowledge and Human Rights.

### TRAJECTORY

Alma Hinojosa's experience is focused in the field of Administrative Law, advice and consulting on strategic public administration projects, concessions and trust funds, both public and private. In the corresponding legal audits of activities, projects and procedures of the Federal, State and Local governments. Structuring of bills and regulations as well as accompanying legislative processes. Legal coordination in the operation of state-derived entities and trusts. Studies of normative and referential frameworks in a variety of fields. Alma served as an Advisor to the internal political structure of the city of Zapopan, Legal Director of the Ministry of Economic Development of the State of Jalisco, as well as Advisor to the Coordination of Public-Private Partnerships of the Government of the State of Jalisco. Member of the legal support group of the Executive Branch of Jalisco. Member of working groups convened by the State Executive for the integration of various state law reforms.

## **[ Info - Client ]**

*Our firm has developed highly specialized computer programs, the Info-Client system, an effective tool that allows our clients to consult via internet the status of their current and pending matters, reminders, monitoring, progress and in general the legal course of their matters.*

**“Anywhere, at any time our customers are *always informed*”**



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Leading a team of **+30**

*law professionals*

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